

TRANSITIONAL LAND

TN RLI Chapter – Memphis, TN
June 5-6, 2007

Course:	Transitional Land	Instructor:	Ned Massie, ALC
Date:	Tues. & Wed. June 5-6, 2007	Course Time:	8:30 a.m. – 5:30 p.m.
Location:	Memphis Area Association of REALTORS®, 6393 Poplar Ave., Memphis, TN 38187		
Topics:	This course helps land professionals analyze options and determine the optimum use of a property by learning about financial aspects; physical considerations; and governmental, legal and 3 economic factors that impact land in transition. Upon completion of the course, students will be able to package transitional land for sale and develop a plan that addresses market segmentation, seller counseling and property marketing.		
Cost:	Members \$395, Non-Members \$445, ALC \$200		
CE Credit:	Transitional Land is pending for 16 hours of Continuing Education credits in TN.		
Bonus:	<input checked="" type="checkbox"/>	Transitional Land is a recommended elective course in the ALC designation track.	

Registrant Information. Please type or print.

Name: _____
Company: _____
Co. Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Fax: _____
E-mail: _____

Payment Information.

Payment type (check one): Credit Card (US funds) Check Enclosed (US funds)

Credit Card Info.	Credit Card (circle one):	Visa	MasterCard	American Express
	Card Number:	_____	Expiration Date:	_____
	Name of Cardholder: (print)	_____		
	Authorized Signature:	_____	Amt. Charged:	_____

Register online at www.midsouthland.com or mail or fax completed form with payment to:

TN RLI Chapter
P.O. Box 172265
Memphis, TN 38187
FAX: 662-895-2168