

LAND INVESTMENT ANALYSIS

Co-Sponsored by TN RLI and Middle Tenn. Area Association of REALTORS®, Inc.
Murfreesboro, Tennessee
October 15-17, 2007

Course:	Land Investment Analysis	Instructor:	Randall V. Hertz, AFM, ALC, CFP
Date:	Mon. – Wed., October 15-17, 2007	Course Time:	8:30 a.m. – 5:30 p.m.
Location:	Middle Tennessee Association of REALTORS®, Inc., 311 Butler Drive, Murfreesboro, TN 37127		
Topics:	Learn to determine relevant cash flows for origination (purchase/acquisition), operation (rents, income and partial sales) and liquidation (sale/disposition). Other skills taught are: time value of money techniques to analyze cash flows; traditional indicators (ratios, cap rates, cash-on-cash) for investment analysis and alternative investment analysis as a way to select the most appropriate 2 acquisition technique. Students are provided spreadsheet templates for analyzing case studies. Note: Students are required to bring a portable computer to the class sessions.		
Cost:	Members \$395, Non- Members \$445, ALC \$200		
CE Credit:	Land Investment Analysis offers 20 hours of Continuing Education credits in TN.		
Bonus:	<input checked="" type="checkbox"/>	Land Investment Analysis is required to attain the ALC designation.	

Registrant Information. Please type or print.

Name: _____

Company: _____

Co. Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Payment Information.

Payment type (check one): Credit Card (US funds) Check Enclosed (US funds)

Credit Card Info.	Credit Card (circle one):	Visa	MasterCard	American Express
	Card Number:	_____		Expiration Date: _____
	Name of Cardholder: (print)	_____		
	Authorized Signature:	_____	Amt. Charged:	_____

Register online at www.midsouthland.com or mail or fax completed form with payment to:

TN RLI Chapter
P.O. Box 172265
Memphis, TN 38187

FAX: 662-895-2168
EMAIL: tnri@centurytel.net